

Services Delivery Specialization



Within the Okta Partner Connect Program framework, partners who gain delivery expertise and achieve the requirements below are recognized as Partners with Services Delivery Specialization.

We have specializations in Workforce, Okta Access Gateway and Customer Identity Access Management. These designations allow our partners to distinguish their company's focus areas within the Okta ecosystem and promote themselves as trusted partners with a shared dedication towards delivery excellence and customer success.

Commitments	Workforce			OAG	CIAM
	Silver	Gold	Platinum		
Certification Commitments					
Okta Certified Consultant	2	5	10	2	N/A
Okta Certified Developer	-	5	10	N/A	2
Training and Other Metrics					
Meet Partner Sales Accreditations Requirement*	✓	✓	✓	✓	✓
Meet Partner Presales Accreditation Requirement**	✓	✓	✓	✓	✓
CIAM Accreditation	-	-	-	-	3
OAG Accreditation <i>(Coming soon!)</i>	-	-	-	3	-
Implement Okta Access Gateway	-	-	-	2	-
Developer Boot Camp for Customer Identity	-	-	-	-	2
Required Minimum Annual Project Delivery	3	10	15	5	5
Customer Adoption Metric	80%	80%	80%	1K OAG Events/Month	25%

Benefits	Workforce			OAG	CIAM
	Silver	Gold	Platinum		
Relationship Benefits					
Oktaprise Access	✓	✓	✓	✓	✓
Product Advocacy Panel	-	-	✓	-	-
Services Delivery Benefits					
Services Opportunity Referral From Okta	✓	✓	✓	✓	✓
Subcontracting Opportunity From Okta	-	✓	✓	✓	✓
Services Business Review	-	-	Quarterly	-	-
Marketing Benefits					
Partner Listing on Okta.com – Delivery	✓	✓	✓	✓	✓

*Meet Partner Sales Fundamentals and Applied requirements per program tier and type

** Meet Partner Presales Fundamentals, Applied, and Proficient requirements per program tier and type