

Okta will recognize channel organizations delivering services who are already in good standing within the Okta Partner Connect Program as eligible to join the Okta Services Delivery Partner Program ("SDPP"). An organization meeting the requirements detailed below will be recognized with one of the four program tiers; Silver, Gold, Platinum, or Diamond. Partners can request to join the program through their Regional Alliance Manager. Delivery partner on-boarding takes place in February & August each year.

New Additions *

Program Requirements				
Services Delivery Partner Tier	Silver	Gold	Platinum	Diamond *
Okta Certified Consultant	2	5	10	30
Okta Certified Developer	2	5	10	30
Okta Certified Architect (Coming in FY23)	Recommended	1	2	5
Service Coverage in Okta Defined Geo's *	1	1	2	2
Minimum Annual Delivery Go-live Reporting *	6	10	20	30
Product Specializations	2	3	All Available	All Available
Customer Delivery Methodology *	Required	Required	Required	Required
Customer Success Processes & Offerings *	Required	Required	Required	Required
Okta Practice Strategy & Development Review *	Annually	Every 6 Months	Quarterly	Quarterly
Partner Success Reviews *	Bi-Monthly	Monthly	Monthly	Monthly
Approved Customer Contacts for CSAT Survey *	25% of reported go-lives	25% of reported go-lives	35% of reported go-lives	50% of reported go-lives
Minimum CSAT Score *	4 out of 5	4 out of 5	4 out of 5	4 out of 5

We offer Okta product specializations in Workforce, Okta Access Gateway, Customer Identity Access Management and Advanced Server Access. We also recognize Services Delivery Partners who provide deployment services to the Federal, Healthcare, Financial Services, and Non-Profit industries.

Program Requirements: Product Specializations				
Product Specialization Requirements	Workforce	OAG	CIAM	ASA
Boot Camp for Workforce Identity	2	-	-	-
Implement Okta Access Gateway Training (OAG)	-	2	-	-
OAG Certification (Coming in FY23)	-	2	-	-
Boot Camp for Customer Identity	-	-	2	-
Implement Advanced Server Access Training (ASA)	-	-	-	2
Minimum Annual Go Lives	3	2	3	2

New Additions *

Program Requirements: Industry Specializations				
Industry Specialization Requirements	O4G	FED/Public *	FinTech *	HCLS *
Minimum Annual Project Delivery Go-Live Within Segment	3	3	3	3
Security Clearances (by Country)	-	Recommended	-	-
Okta Partner Solution	Recommended	Recommended	Recommended	Recommended
Public-Facing Statement on Partner Website *	Required	-	-	-

In recognition of the investments required to be an authorized Okta Service Delivery Partner, we will provide the benefits outlined below through the Delivery Partner Success teams.

New Additions *

Program Benefits				
Services Delivery Partner Tier Benefits	Silver	Gold	Platinum	Diamond *
Instructor-Led Training *	Invite Only	Invite Only	Private Event	Private Event
Certification Scholarships *	Annual	Bi-Annually	Quarterly	Quarterly
Beta Certification Programs *	Invite Only	Invite Only	Eligible	Eligible
Services Delivery Opportunity Referrals from Okta	Invite Only	Invite Only	Invite Only	Invite Only
Okta Partner Learning Pass	AVAILABLE TO ALL PARTNERS			
Service Partner Delivery Enablement *				
Delivery Partner Locator				
New Product Expert Services Support Programs				
Okta Sales/Customer Success Team Spotlights *				
Internal Marketing				
Social Media Posts & Case Studies *				

The Program Tiers and Specializations detailed above allow our partners to distinguish their company's focus areas within the Okta ecosystem and promote themselves as trusted partners with a shared dedication towards delivery excellence and customer success. If you are interested in joining and would like more information, please contact your Regional Alliance Manager or email: partnersuccess@okta.com