okta Elevate Partner Program

Specialization Requirements

Product Specializations										
Accreditation Requirement ¹	Customer Identity Cloud	Workforce Identity Cloud	WIC – Business Partner App	Okta Workflows	Okta Access Gateway	Okta Privileged Access (coming soon)				
Sales Fundamental	3	3	3	3	3	3				
Sales Applied	3	3	3	3	3	3				
Presales Fundamental	3	3	3	3	3	3				
Presales Applied	3	3	3	3	3	3				
Presales Proficient	3	3	3	3	3	3				

¹ Please Note: Quantities displayed is the number of unique individuals who need to meet the respective accreditation requirement across the exam types. Unique individuals can be the same or different people between the exam types. Specializations are awarded to a partner organization (an account) and may not be shared across multiple accounts and/or transferred to another account.

Service Delivery Specializations										
Requirements ²	Customer Identity Cloud	Workforce Identity Cloud (WIC)	WIC – Business Partner Apps	Okta Workflows	Okta Access Gateway	Okta Advanced Server Access				
Prerequisite				Either WIC Service Delivery Specialization	Either WIC Service Delivery Specialization	Either WIC Service Delivery Specialization				
AuthO Fundamentals	2 plus Operations/ Prototypes & Implementation Training									
Administrator Certification				2 plus all levels of Workflows Training	2 plus Implementations of OAG Training	2 plus Implementations of ASA training				
Okta Certified Consultant		3	1							
Okta Certified Developer		1	3							
Technical Challenge	Required	N/A	N/A	N/A	N/A	N/A				
Annual Delivery Go- live/Project Information	6	6	6	4	3	3				
Minimum CSAT score	4 or 5	4 or 5	4 or 5	4 or 5	4 or 5	4 or 5				
Approved customer contacts for CSAT survey	25%	25%	25%	25%	25%	25%				

²The quantity displayed is the number of individuals who need to meet the respective requirement. A requirement can be met by one individual and/or multiple individuals across a partner organization (an account). Specializations are awarded to a partner organization (an account) and may not be shared across multiple accounts and/or transferred to another account.

For complete program benefits and requirements, refer to the Okta Elevate Partner Program Guide .

