

## Generative Al in Identity and security: the potential and the risks

Philip Hoyer Field CTO, EMEA, Okta

#### Safe harbor

This presentation contains "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to, statements regarding our financial outlook, long-term financial targets, product development, business strategy and plans, market trends and market size, opportunities, positioning and expected benefits that will be derived from the acquisition of AuthO, Inc. These forward-looking statements are based on current expectations, estimates, forecasts and projections. Words such as "expect," "anticipate," "should," "believe," "hope," "target," "project," "goals," "estimate," "potential," "predict," "may," "will," "might," "could," "intend," "shall" and variations of these terms and similar expressions are intended to identify these forward-looking statements, although not all forward-looking statements contain these identifying words. Forward-looking statements are subject to a number of risks and uncertainties, many of which involve factors or circumstances that are beyond our control. For example, the market for our products may develop more slowly than expected or than it has in the past; there may be significant fluctuations in our results of operations and cash flows related to our revenue recognition or otherwise; we may fail to successfully integrate any new business, including AuthO, Inc.; we may fail to realize anticipated benefits of any combined operations with AuthO, Inc.; we may experience unanticipated costs of integrating AuthO, Inc.; the potential impact of the acquisition on relationships with third parties, including employees, customers, partners and competitors; we may be unable to retain key

personnel; global economic conditions could worsen; a network or data security incident that allows unauthorized access to our network or data or our customers' data could damage our reputation and cause us to incur significant costs; we could experience interruptions or performance problems associated with our technology, including a service outage; the impact of COVID-19 and variants of concern, related public health measures and any associated economic downturn on our business and results of operations may be more than we expect; and we may not be able to pay off our convertible senior notes when due. Further information on potential factors that could affect our financial results is included in our most recent Quarterly Report on Form 10-Q and our other filings with the Securities and Exchange Commission. The forward-looking statements included in this presentation represent our views only as of the date of this presentation and we assume no obligation and do not intend to update these forward-looking statements.

Any unreleased products, features or functionality referenced in this presentation are not currently available and may not be delivered on time or at all. Product roadmaps do not represent a commitment, obligation or promise to deliver any product, feature or functionality, and you should not rely on them to make your purchase decisions.











#### Personal computing

Internet







#### Mainframe









#### Every company is an A company

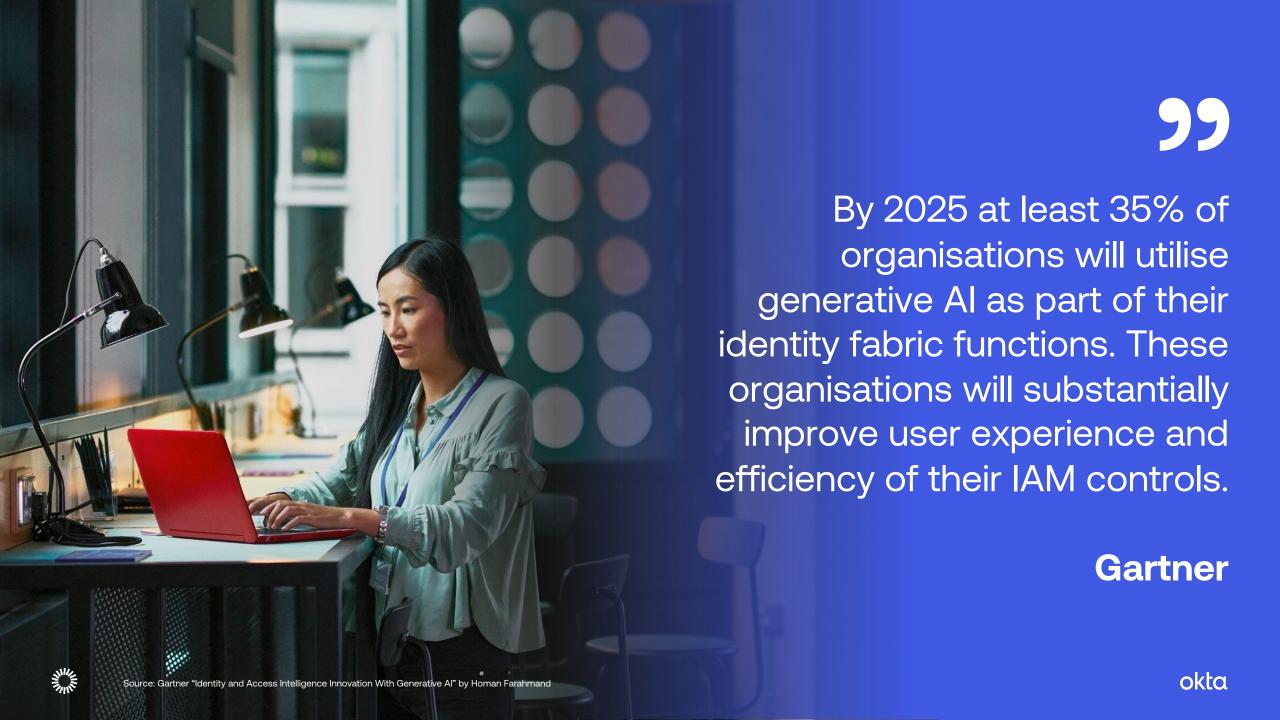
#### Every companyisia technology company

What's your Al strategy?

What markets are you playing in?

What advantages does this give you?







**Organisations** 

Proactive security



**Customers** 

Frictionless user experience



Build apps faster



#### **Extended workforce**

Efficient workflow automation



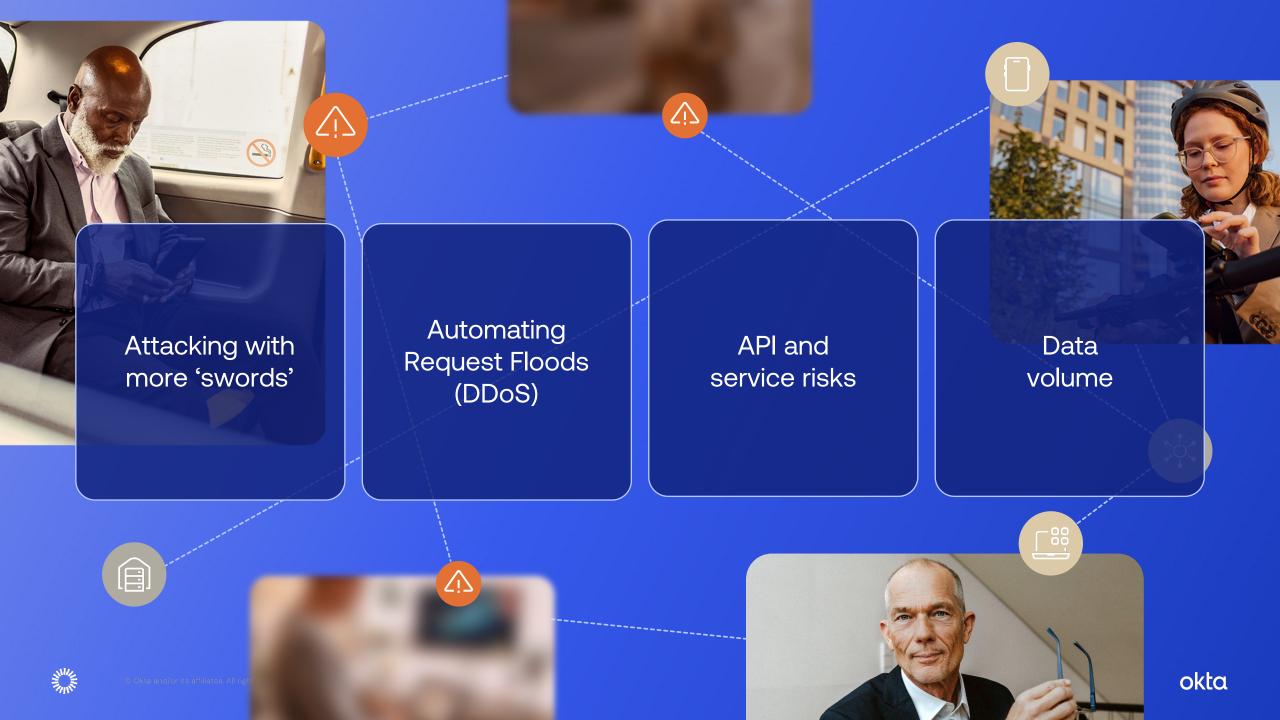




Generative Al is not only a solution... but also is driving new security risks







#### Most common attacks in 2023...



Tech support scams: pretending to be Apple, Microsoft, Norton... etc.



Coworker impersonation: IT, Executives, member of your team



Bank impersonation: pretending to be loss prevention

47% increase in phishing

Drive IT Leaders to change priorities!

Zscaler 2022 Threat Labz Phishing Report



#### The stakes are high

\$1.87b

Session cookies harvested, tied to Fortune 1000<sup>1</sup> 63%

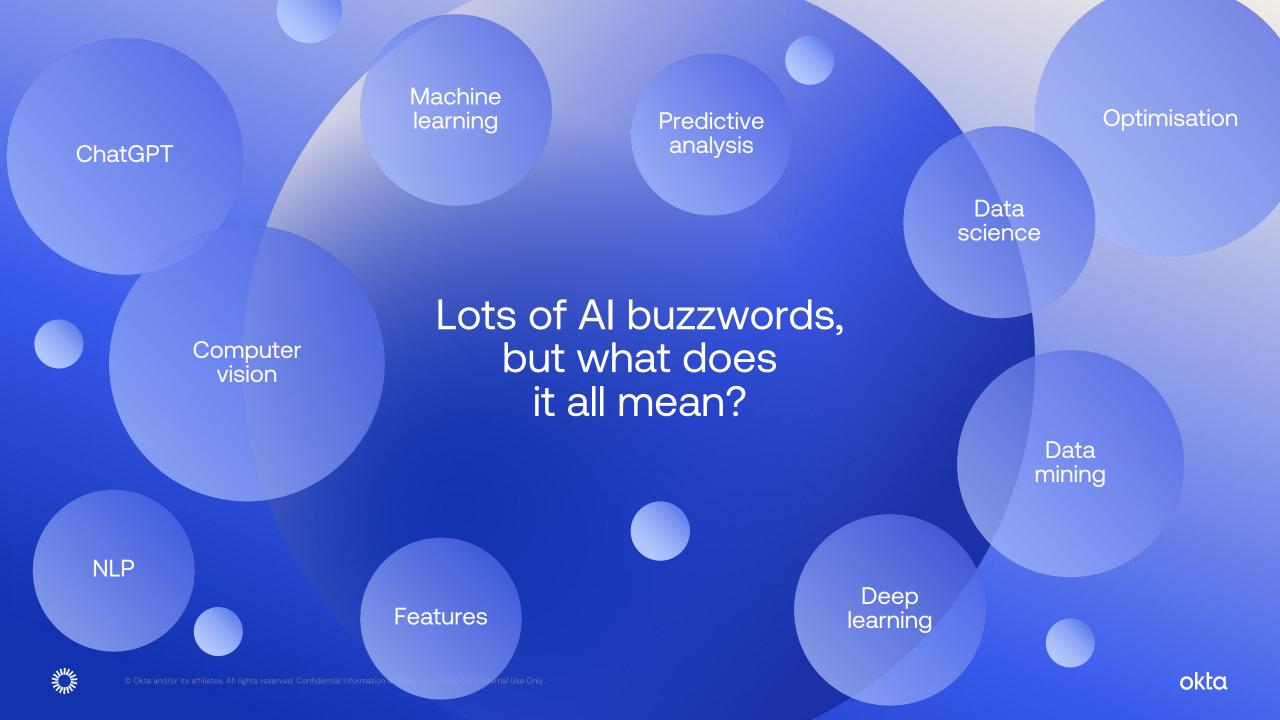
Breaches reported by external agencies<sup>2</sup>

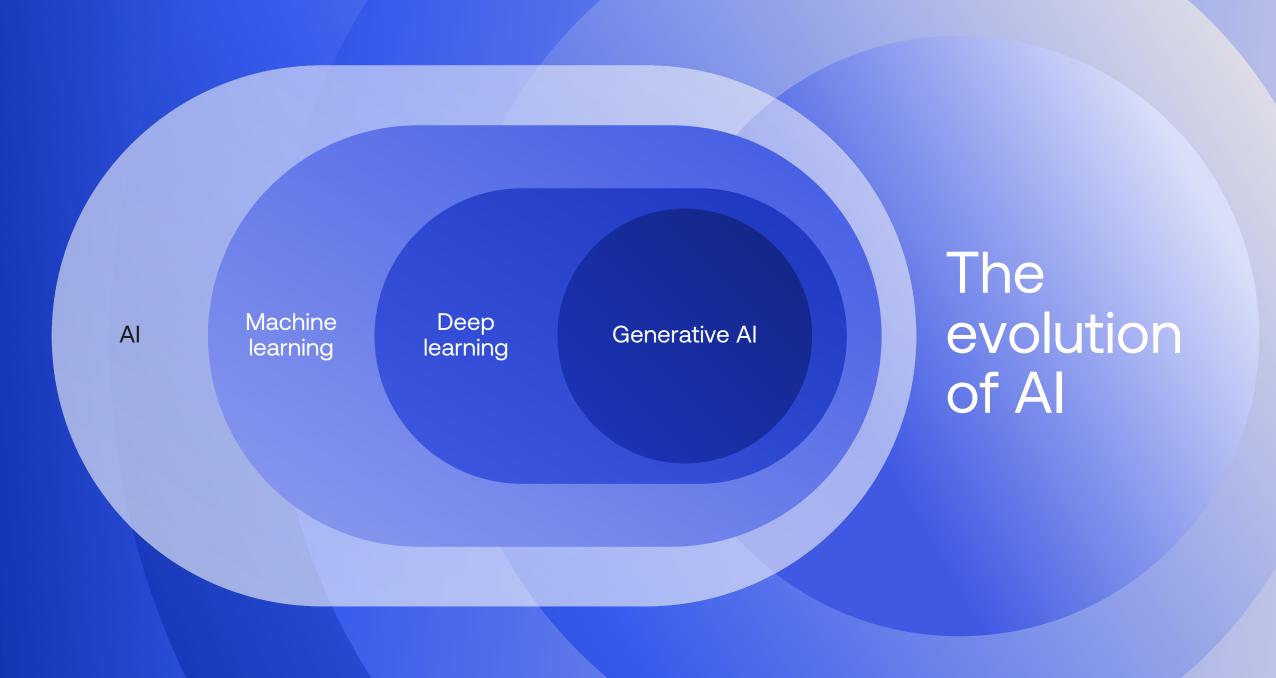
\$1.76m

Savings for those who use tooling that employs AI/ML<sup>3</sup>

1 Spycloud (2023) Fortune 1000 Identity Exposure Report, 2 Mandiant (2022) Mandiant M-Trends 2022: Insights into Top Cyber Trends and Attacks, 3 IBM (2023) Cost of a Data Breach Report.







# Threats Usage Policy Risk signals Integrations Okta Al Users Customers Partners



#### We have no shortage of risk signals, but need the ability to quickly consolidate and take action on those insights

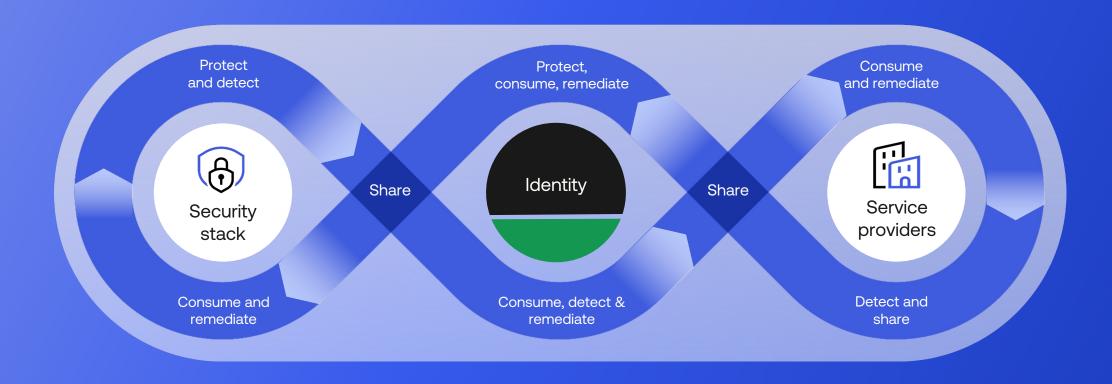






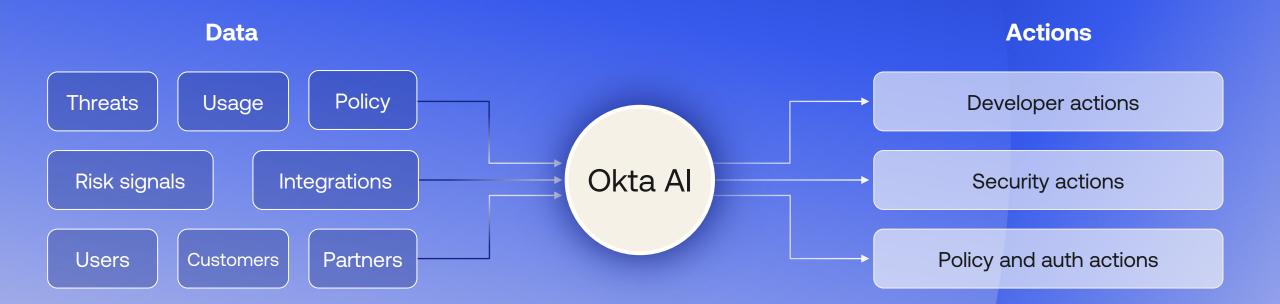
#### The new security paradigm centralises understanding of risk

A paradigm shift has re-imagined the interaction between IdPs and 3rd-party service providers, with Identity as a central intersection point









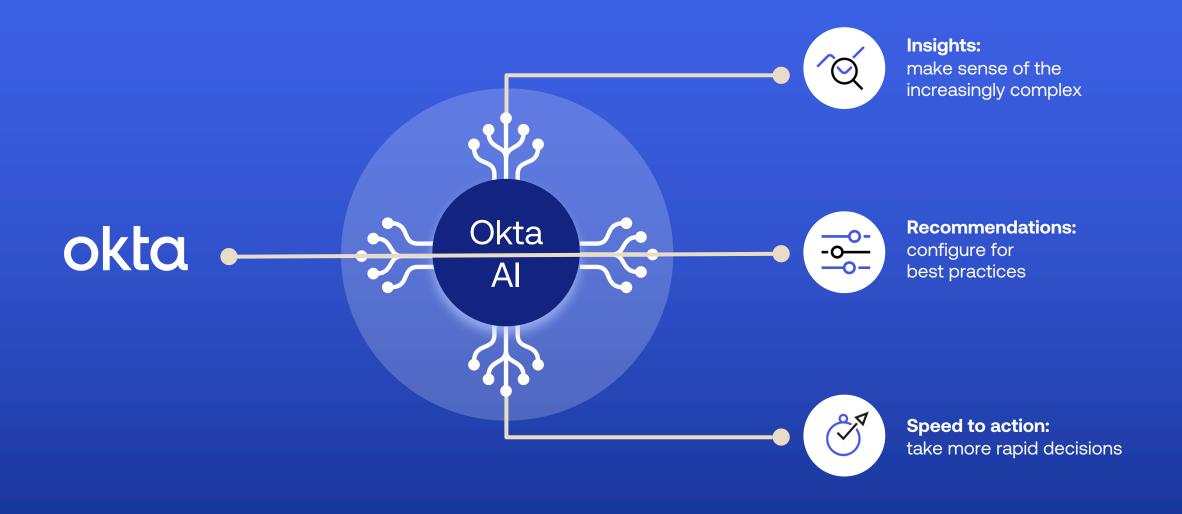




#### The role of Identity in security

Identity is the connective fabric between the complex ecosystem of people and technologies, securely enabling your workforce to do their best work









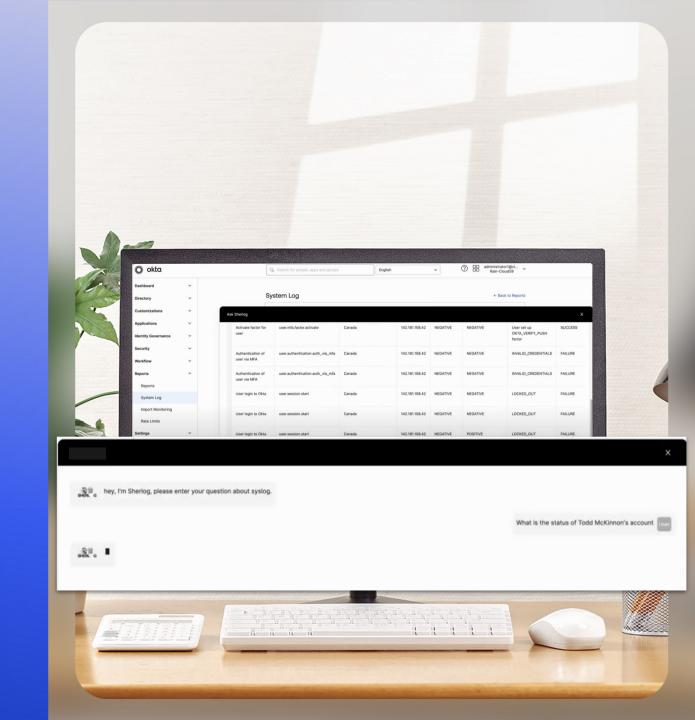
## Make sense of the increasingly complex

Log Investigator with Okta Al

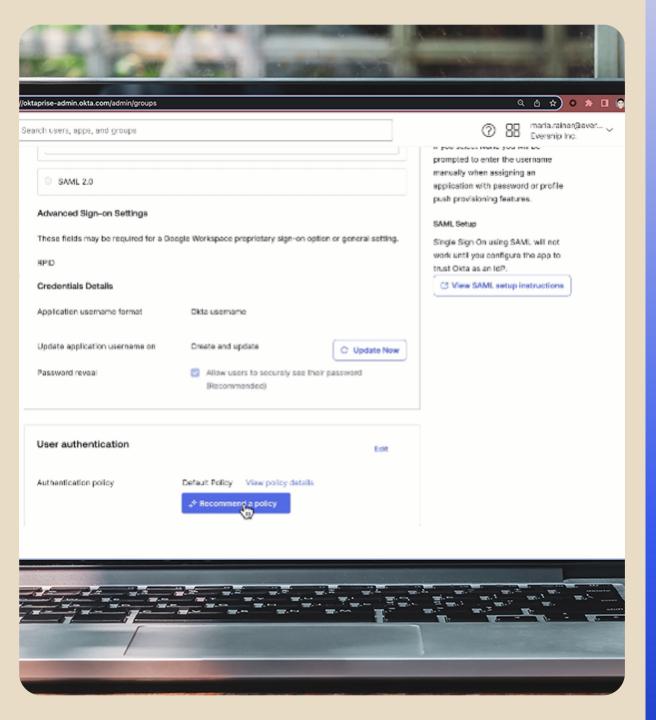
Enables admins to ask questions about Okta data in plain English, and obtain insights on the historical context of their Identity posture.

"Have we seen any suspicious logins this week?"

"Who is not using their full G Suite license?"









## Configure for best security practices

**Policy Recommender with Okta Al** 

Apply strong security policies with Al-driven insights and recommendations

Aggregated intelligence from across Okta's extensive ecosystem

Recommendations based upon crowdsourced insights as well as best security practices

Optimised security outcomes without overwhelming admins



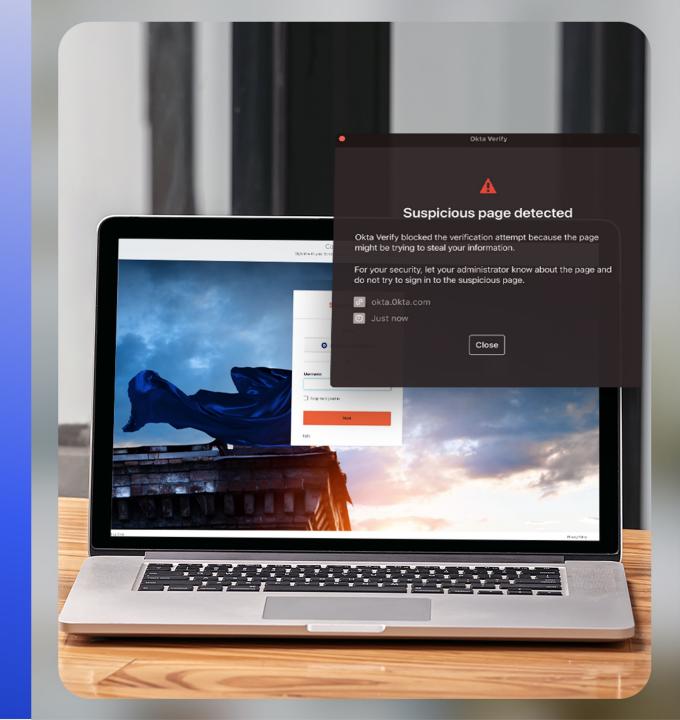
## Take more rapid decisions

**Identity Threat Protection with Okta Al** 

Assess identity risk in real-time during login and through active sessions

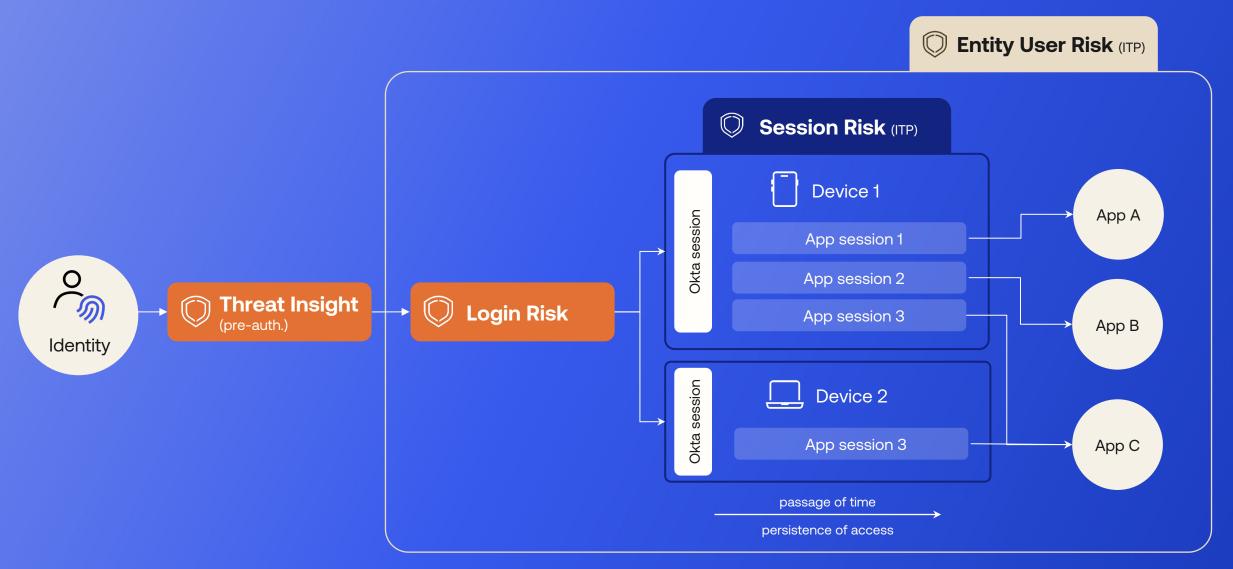
Amplify threat visibility by harnessing signals from your best-in-breed security ecosystem

Adapt through inline actions and automated workflows to address emerging threats



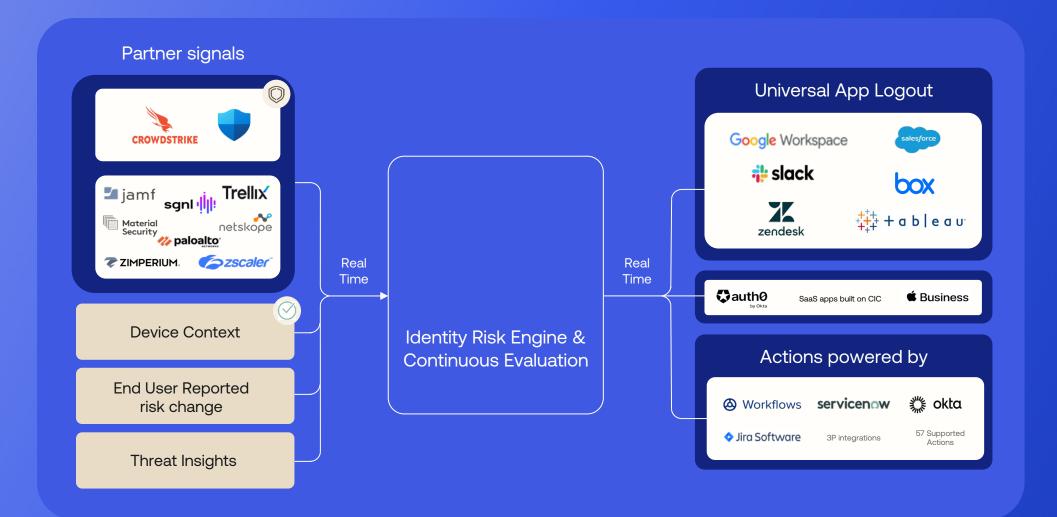


#### The new Risk Paradigm: Full 360 Identity Threat Protection





#### Identity Threat Protection with Okta Al









With the power of new Al models comes greater responsibility



#### The attackers are already using AI, so should you

You can too for:



Insights:
Make sense of the increasingly complex

Recommendations:
Configure for best security practices

Speed to action: Take more rapid decisions



Continue the conversation at Booth 629







### Thank You