### Services Delivery Specialization



Within Okta Partner Connect Program's framework, partners who gain delivery expertise and achieve the requirements below are recognized as Partners with Services Delivery Specialization. This recognition allows partners to distinguish your company's growth focus and practice strength in Okta and demonstrate trust around quality, track record, and shared customer success value.

## OKTA SERVICES DELIVERY PARTNER REQUIREMENTS







Okta Certified Consultant*
Okta Certified Developer*
Minimum Annual Project Delivery
Consumer Adoption
Experience Score from Deployed Customer

2	5	10		
2	5	10		
3	10	15		
80% Workforce 25% CIAM	80% Workforce 25% CIAM	80% Workforce 25% CIAM		
≥4 (out of 5)	≥4 (out of 5)	≥4 (out of 5)		

# OKTA SERVICES DELIVERY PARTNER BENEFITS









#### RELATIONSHIP BENEFITS

Oktaprise Access	✓	✓	✓
Product Development Team			✓



### SERVICES DELIVERY BENEFITS

Services opportunity referral from Okta	✓	✓	✓
Subcontracting opportunity from Okta		✓	✓
Services business review			Quarterly



#### **MARKETING BENEFITS**

Partner Listing on Okta.com – Delivery

