

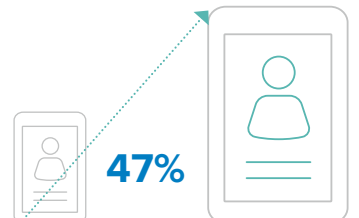
BUSINESSES @ WORK 2018

Spotlight on Manufacturing

Every year, we release our annual Businesses @ Work report to examine how organizations and people get work done. We analyze data across Okta's network of millions of users and thousands of organizations to understand key technology trends across all industries.

In the last two years, the manufacturing sector has been moving to the cloud in a big way. In fact, the median number of apps per customer grew 47%, and it's still going strong.

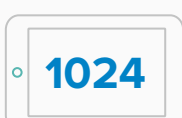
By contrast, median growth across all industries has been 24% in the past two years—putting into perspective the speed and scale at which manufacturing is undergoing its digital transformation.



Time to market is a critical competitive advantage in the manufacturing industry, and IT plays a huge role in establishing teams that are both efficient and secure.

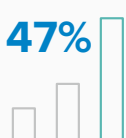
Here's How They're Doing It

DISTINCT APPS USED



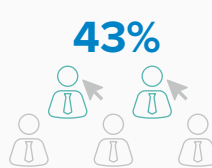
Distinct apps used by our customers in the manufacturing sector.

ADOPTION OF NEW APPS



Median number of apps used has gone up 47% in the last two years.

USE OF DEVELOPER TOOLS



Manufacturing customers who adopted at least one developer tool.



Top Apps In Manufacturing

1. Office 365
2. salesforce
3. CONCUR
4. box
5. aws

Fastest Growing Apps

1. aws
2. CONCUR
3. JIRA
4. servicenow
5. G Suite

#1 Dev Tool In Manufacturing



In manufacturing companies, IT environments need to be scalable, agile, and efficient for end users.



How much Vivint Solar saved by moving to the cloud. This includes \$170K in traditional on-prem licensing; \$100K annually in infrastructure costs; \$500K in productivity savings; and \$200K in security savings.

Leading Manufacturing Companies Use Okta



We have been able to deploy more than 120,000 users across 60 countries in less than six months. Our partnership with Okta was essential to get that done.

— Claude Pierre, Deputy Group CIO, ENGIE



Learn how Okta helps manufacturing companies reach their goals by visiting okta.com/solutions