



## Frederic Kerrest

COO & Co-Founder

Frederic Kerrest is the Chief Operating Officer and Co-Founder of Okta. He is responsible for Okta's day-to-day operations, working with employees, partners and customers to deliver on the company's mission of leveraging the cloud to make people more productive and IT more secure. As a key member of management, Frederic helps set corporate priorities to drive success for the company and its customers.

Frederic is passionate about enterprise technology and has spent almost two decades driving corporate efficiency via innovative software solutions. Prior to co-founding Okta, he worked at Hummer Winblad Venture Partners, where he evaluated enterprise software investment opportunities and helped portfolio companies strengthen their operations and Go-To-Market strategies. From 2002 to 2007, Frederic worked in sales and business development at Salesforce.com, where he started and built the Latin America sales organization, Mobile group and OEM / Reseller programs and was a two-time Peak Performer Sales Award recipient. Prior to Salesforce.com, he co-founded and served as director of technology at an award-winning high-tech consulting firm. Frederic began his career in a variety of enterprise software development and management roles.

Frederic earned a French Baccalauréat (Sciences) from the Lycée International de St. Germain-en-Laye in France, a BS in Computer Science from Stanford University, and an MBA in Entrepreneurship & Innovation from the MIT Sloan School of Management, where he was the 2008 MIT Patrick J. McGovern, Jr. Entrepreneurship Award recipient.

Frederic currently serves as an advisor to early stage software companies and a mentor at the MIT Trust Center for Entrepreneurship and the Stanford StartX Accelerator program. He enjoys spending time with his family, reading historical biographies, playing ice hockey and supporting the San Jose Sharks.