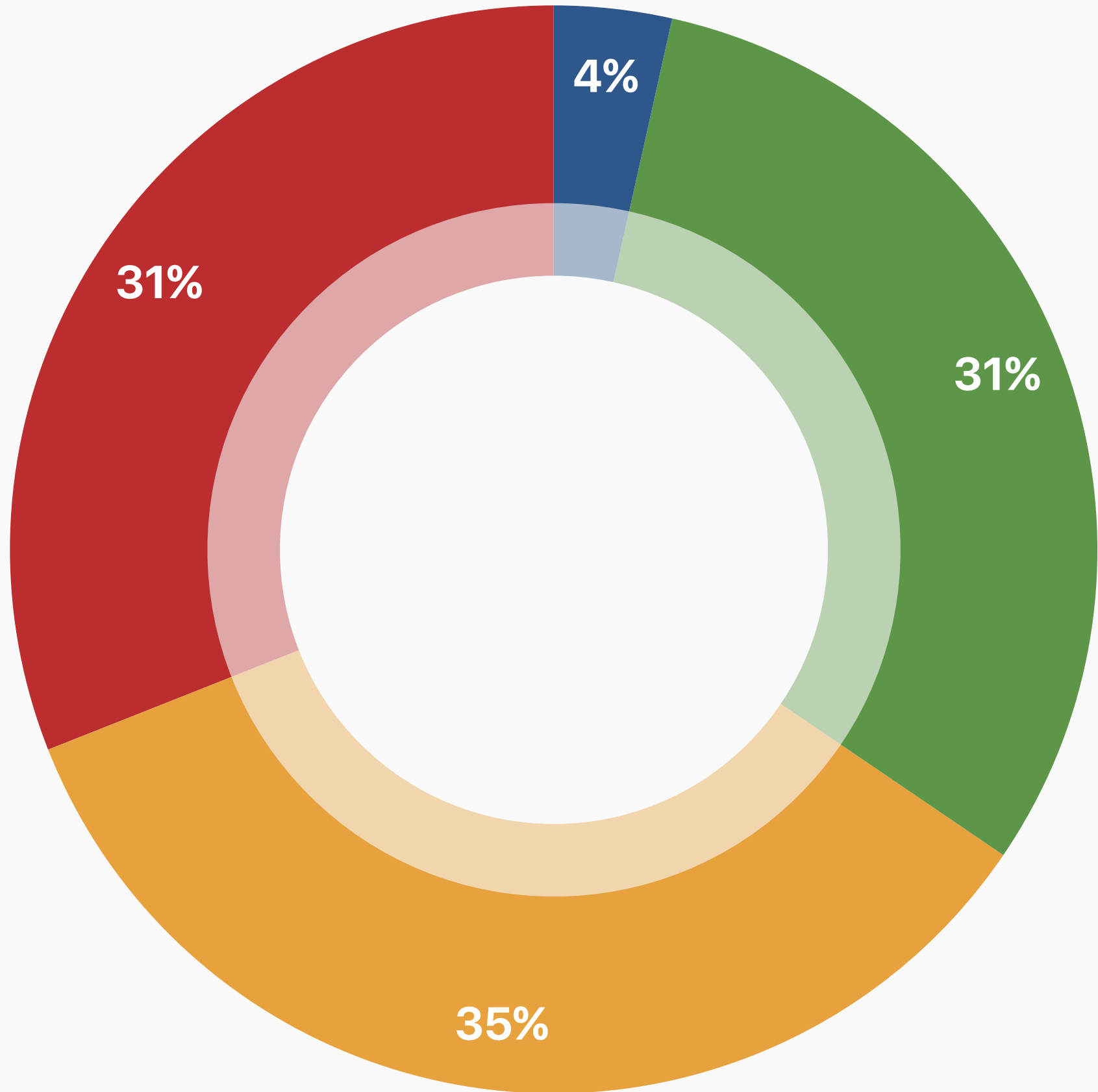


AN OFFICE365 STUDY WITH IT DECISION MAKERS

AUGUST 2017

SURVEY - COMPANY SIZE

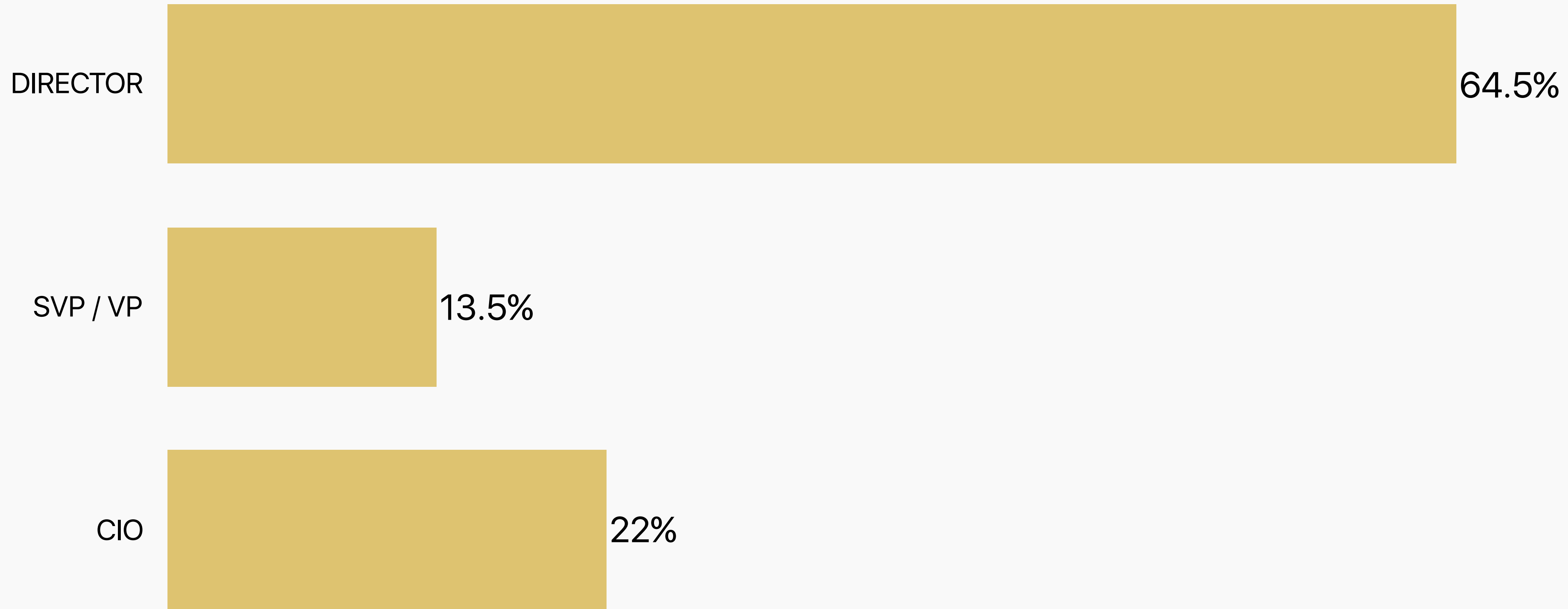
This data was collected via 200 participants primarily based in North America. Companies in this survey range from 100 employees to over 10,000.



- Emerging (1 - 250 employees)
- Corporate (251 - 750 employees)
- Mid-market (751 - 2,000 employees)
- Enterprise (2,000+ employees)

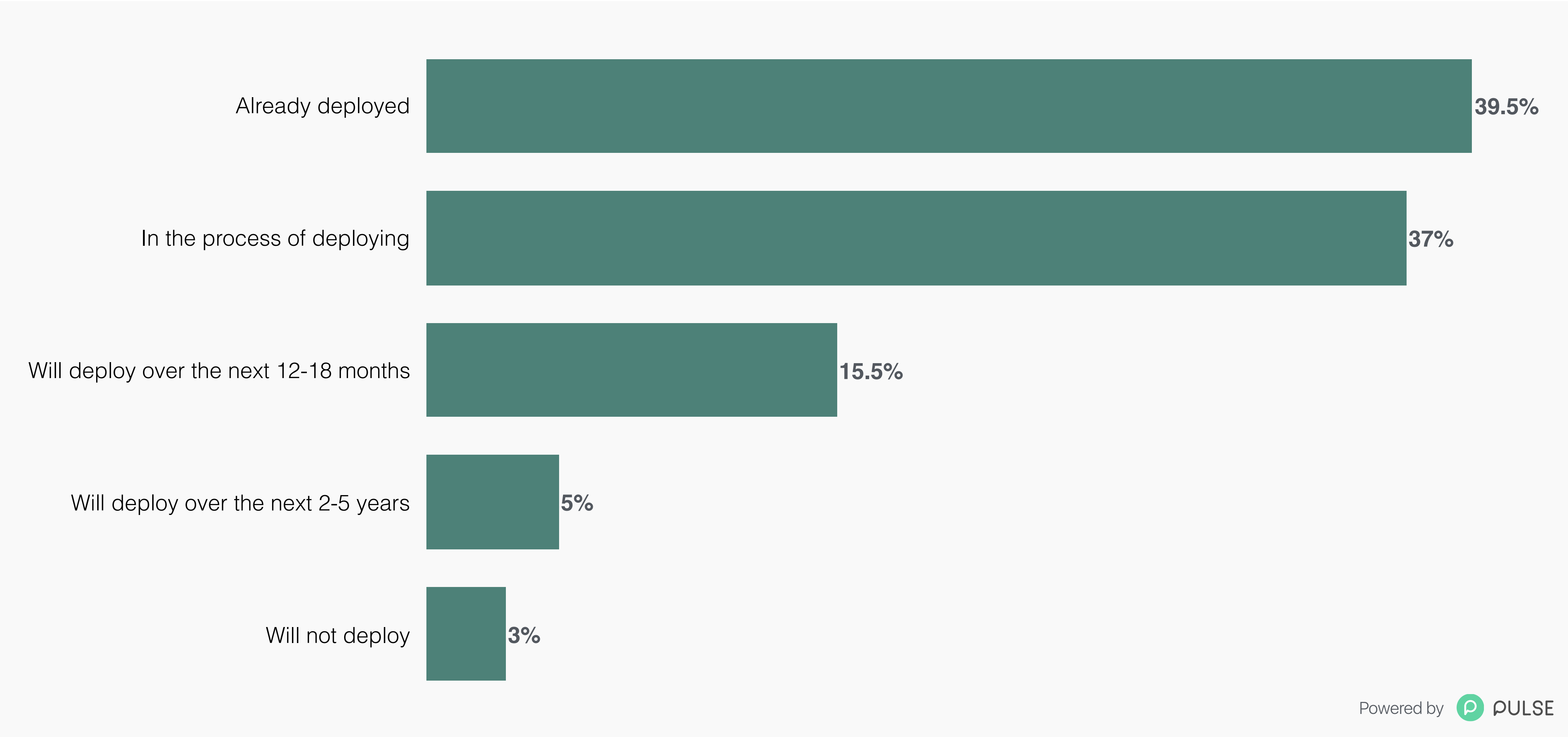
SURVEY - ROLES

The participants included decision makers in IT across industries. In particular users were Director-level or above. A distribution is available below.



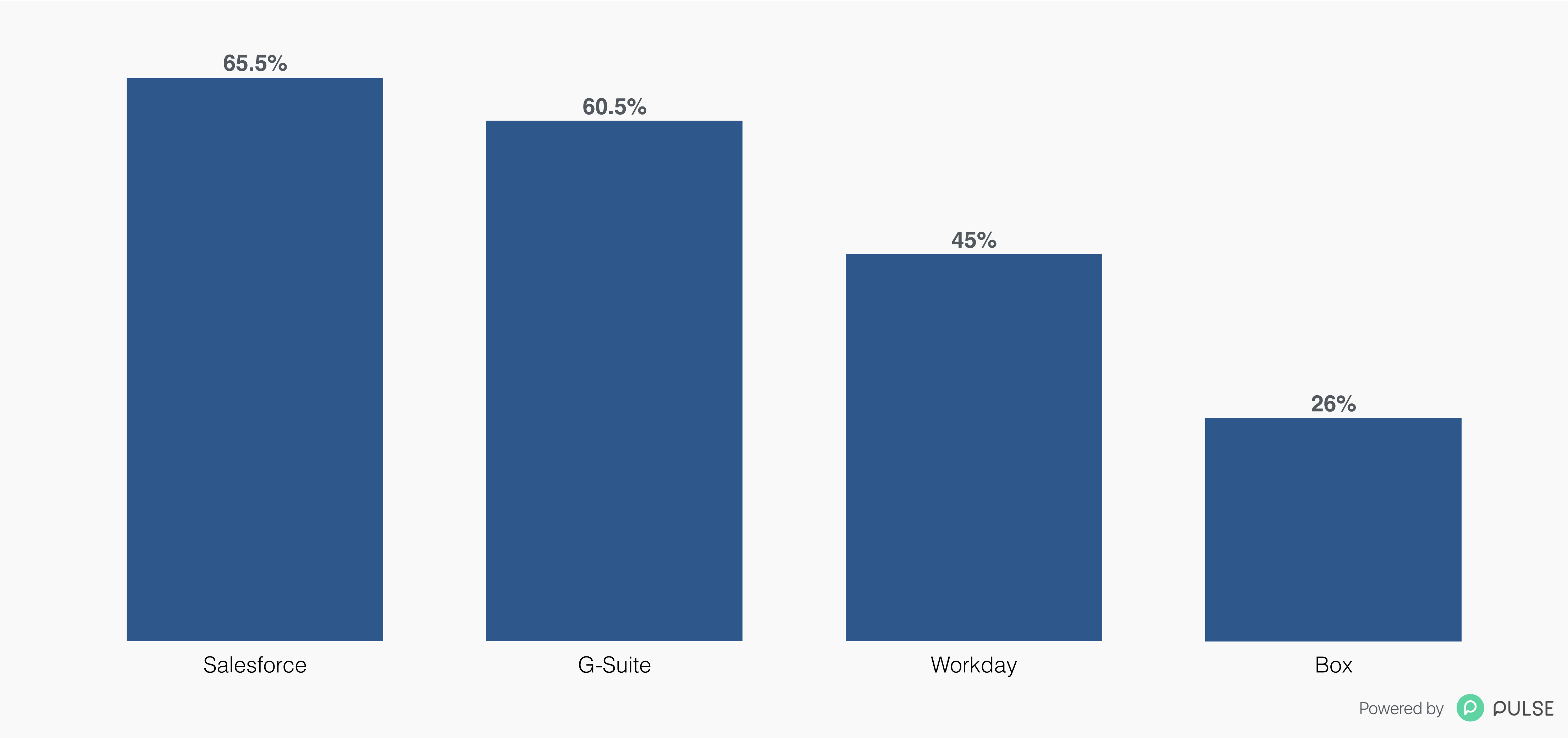
PULSE #1 - CHOOSE ONE

HAVE YOU DEPLOYED O365?



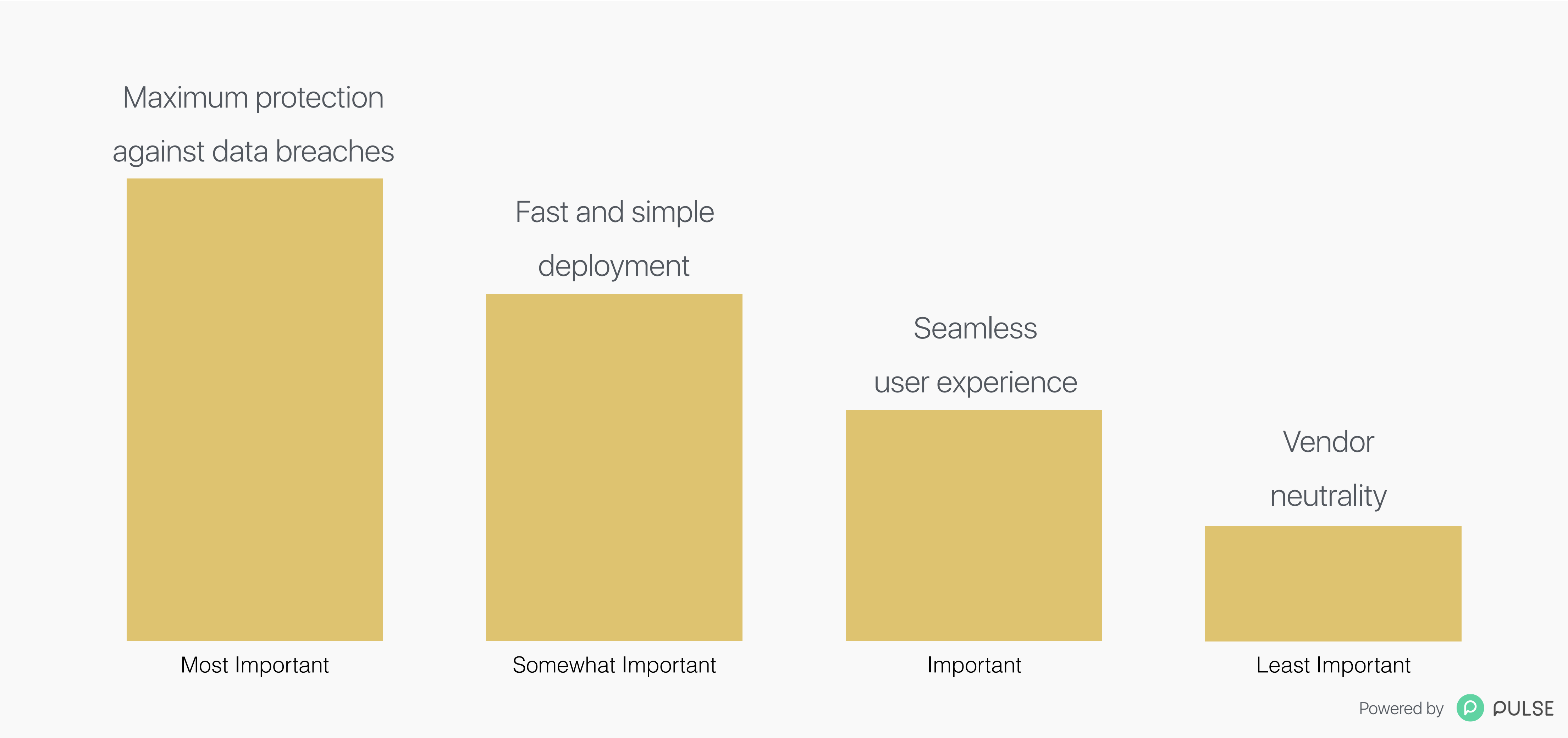
PULSE #2 - SELECT ALL THAT APPLY

WHAT OTHER CLOUD APPLICATIONS HAVE YOU DEPLOYED OR PLANNING TO DEPLOY? (SELECT ALL THAT APPLY)



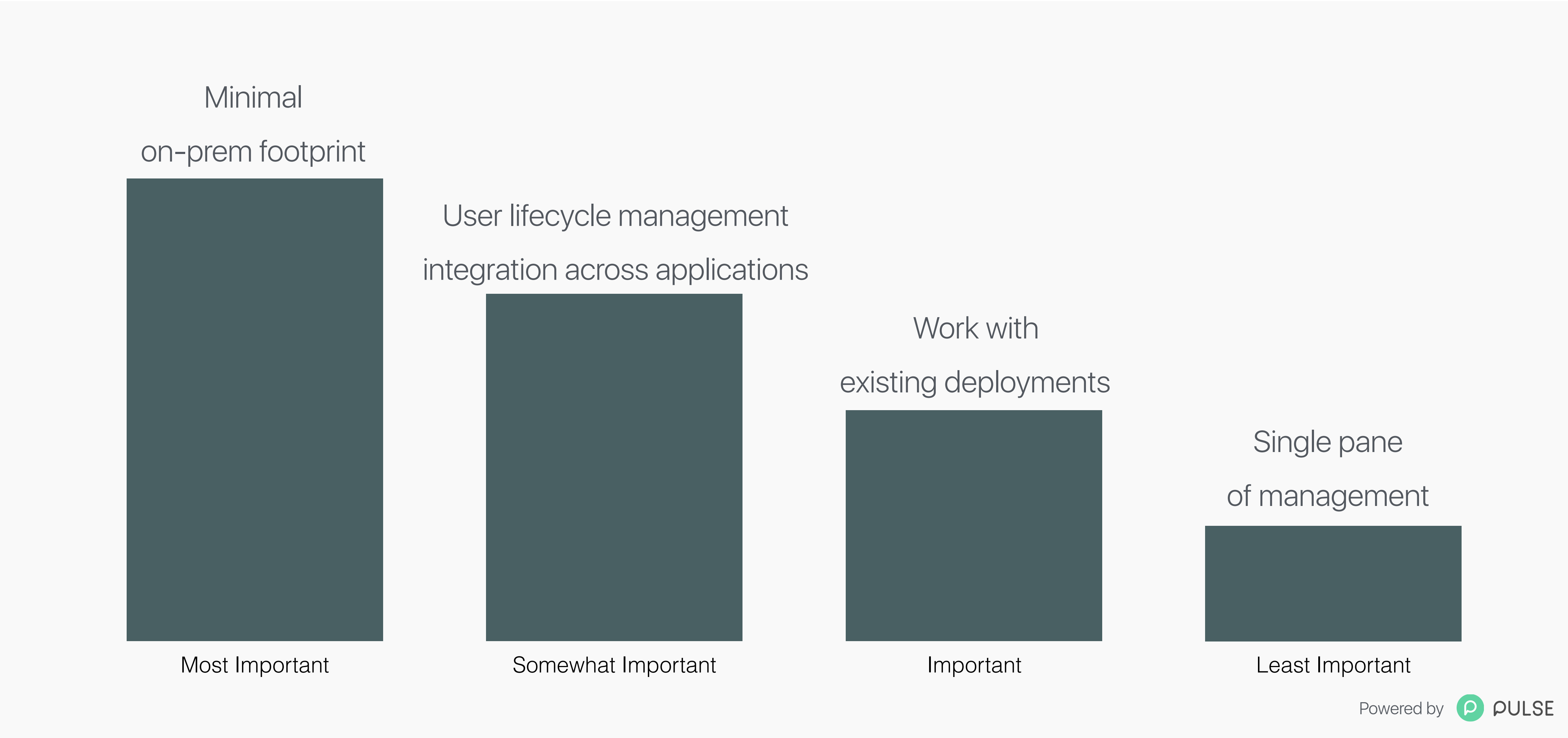
PULSE #3 - RANKING

WHEN CHOOSING THE ARCHITECTURE FOR O365, RANK ORDER THE IMPORTANCE OF THE FOLLOWING:



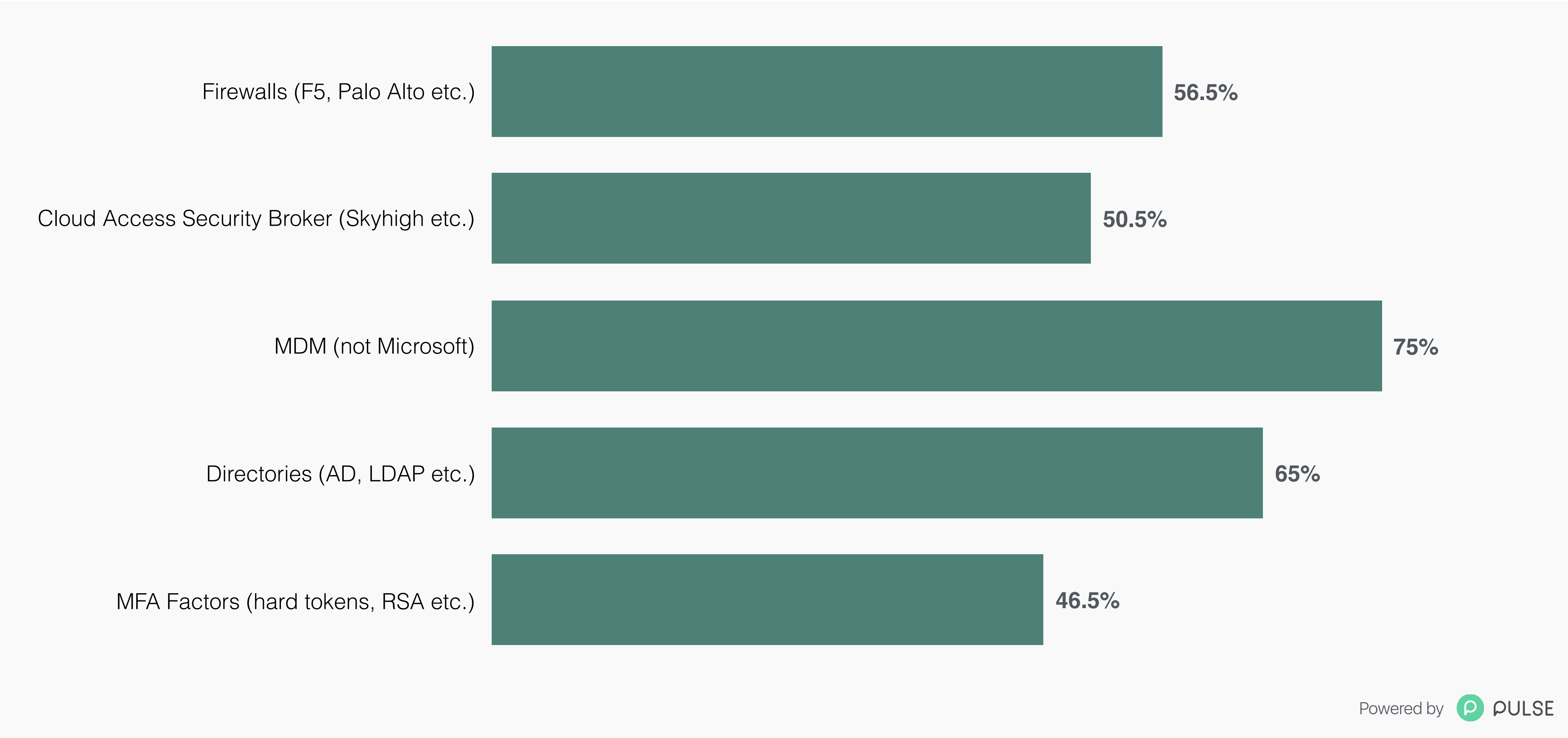
PULSE #4 - RANKING

FOR AN ACCESS MANAGEMENT SOLUTION, RANK ORDER THE IMPORTANCE OF THE FOLLOWING:



PULSE #5 - SELECT ALL THAT APPLY

WHICH OF THE FOLLOWING INTEGRATIONS ARE IMPORTANT FOR AN ACCESS MANAGEMENT SOLUTION?





ABOUT PULSE Q&A

Pulse delivers the latest business trends and insights via bite-sized Q&A. Built for both professionals and businesses, it is the fastest way to ask and answer questions. The platform enables users to create questions and serve it to peers, customers, or prospects, and collect data with unparalleled ease. Pulse's AI engine then automatically delivers a smart report distilling key insights for decision making. Pulse's chatbot and webapp leverage the Google and Facebook ecosystem to reach, engage, and inform the world's professionals.