

As more organizations move to the cloud, it becomes more difficult to have complete visibility into the SaaS spend and utilization across the enterprise. IT is no longer the only department purchasing cloud software, and now struggles to see a single view of all software use across the organization. The decentralization of cloud software leads to increased security risks, application proliferation, licensing waste, lack of governance, and an overall unknown value of software.

Okta, the leading independent provider of identity for the enterprise, integrates with Zylo to give full, real-time visibility into cloud software usage, so organizations can proactively manage cloud software spend and renewal agreements across the enterprise. Okta and Zylo create a powerful SaaS optimization platform.

Together, Okta and Zylo enable organizations to:

- Compare the spend on each application against usage data
- Identify underutilized licenses to redeploy
- Drive ROI of the most under-utilized apps via enablement and training
- Identify applications that could benefit from Single Sign-On (SSO) and Multi-Factor Authentication (MFA) security

An Enterprise-Wide Dashboard of Everything SaaS

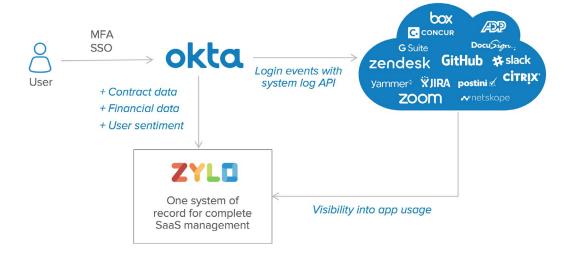
Okta and Zylo create a system of record for an organization's cloud-based software. Okta provides utilization and employee data across the organization. Using real-time expense data from AP and expense systems, paired with machine learning and an enterprise

services team, Zylo creates an extract of the cloud and SaaS-related expenses in the organization. The end result is an enterprise-wide dashboard with a comprehensive view into all cloud and SaaS applications purchased in the enterprise.

Okta and Zylo let organizations:

- Establish a single view of all software usage: Match SaaS application spend against utilization on an enterprise-wide level. Discover all SaaS applications being used across your organization.
- Maximize the value of licenses: Track software
 usage to proactively manage SaaS application
 licenses regularly throughout the year. Easily identify
 underutilized licenses to redeploy.
- Analyze Okta group utilization: Leverage insights
 from each group's individual usage to determine
 optimization opportunities, including low app utilization
 within a group or high app utilization outside of a
 group.
- Extend security across the network: Minimize risk by using Zylo to identify SaaS applications that are not protected by Okta's SSO and MFA security. Deploy Okta and Zylo across the network for consistent, seamless coverage.





Robust Features for Ultimate Control

Zylo has 6,000+ SaaS applications under management categorized down to the function. In order to provide insights, Okta and Zylo access applications, users, system logs, and groups to attain complete visibility.

Okta and Zylo keep organizations in-the-know with features including:

- Renewal Timeline: all of the data to fuel strategic and proactive renewals
- Application Manager: insights into spend, utilization and feedback from your users by application
- Alerts: warnings about SaaS renewals and new spends
- SaaS Insights: guidance around overutilization, underutilization, multi-channel spend, overlapping apps, and operational burden
- Document Storage: centralize all of your important documents for each of your Cloud applications
- Okta Group Optimization: gain visibility into how Okta groups have been implemented and find areas to optimize users and apps assigned via groups
- Secure Sensitive Data: insights into which 3rd party applications store PII and other sensitive data

For the first time, organizations can optimize software licensing and drive value from each provider with complete financial, licensing and usage visibility into every subscription. Real-time visibility gives employees across the organization the "big picture" insights needed to reduce risk and manage SaaS dollars wisely.

With Zylo, we get awareness of the costs and how the software is utilized via the Okta integration. Zylo is helping us identify the applications in use across the entire organization and determine which

- Gordon Atkin

VP, Enterprise Systems, Instructure

ones should have a SSO experience.

For more information on this integration, go to okta.com/partners/zylo.

If you have more questions, please contact our sales team at okta.com/contact-sales.

About Okta

Okta is the leading provider of identity for the enterprise. The Okta Identity Cloud connects and protects employees of many of the world's largest enterprises. It also securely connects enterprises to their partners, suppliers and customers. With deep integrations to over 5,000 apps, the Okta Identity Cloud enables simple and secure access from any device. Thousands of customers, including Experian, 20th Century Fox, LinkedIn, Flex, News Corp, Dish Networks and Adobe trust Okta to work faster, boost revenue and stay secure. Okta helps customers fulfill their missions faster by making it safe and easy to use the technologies they need to do their most significant work. For more information, go to https://okta.com.